

In The News...

- Lot 5 Wharf Road FOR SALE
- FCADC Industry Appreciation Dinner
- Governor Shapiro Visits Martin's Pastry Shoppe
- Walmart Opens New Greencastle Logistics Center

County Unemployment Rate 2.8%

On May 29th the PA Department of Labor & Industry reported that the Chambersburg-Waynesboro statistical area unemployment rate was 2.8% in April which remains lower than the national and statewide averages. The seasonally adjusted labor force in the County was estimated to be 77,200.

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The Developer

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...Message from Mike

My message is generally focused on the many projects taking place across the County. Included in this edition of *The Developer*, I am going to provide an abridged tutorial about the role and services of the FCADC.

Originally created in 1960 and reconstituted in 1986, the FCADC is a 501(C)(6) non-profit economic development corporation that is governed by a volunteer board of directors. Our mission is to formulate, implement, and promote economic development strategies that foster planned growth and family-sustaining employment opportunities.



Among the services offered by the FCADC are:

Repository of Socio-Economic Information: We pride ourselves on being able to provide relevant up-to-date information about all aspects of Franklin County. If we don't have the information in-house, we can direct you to someone who does.

Site Location: We maintain an active inventory of available buildings and sites across the County. If you are looking for an existing building or a build-to-suit location, I encourage you to contact our office. *(As a qualifier to what I just stated, currently, there are far fewer available industrial buildings in the County than one might think.)*

Low-Interest Financing: As Franklin County's only Certified Economic Development Organization (CEDO) as designated by the Pennsylvania Department of Community & Economic Development, the FCADC administers several low interest financing programs. In addition, we created the Franklin County First Fund, which is a revolving loan fund designed to support small business investments.

Community Connector: Since 1986, our office has established collaborative working relationships with local, state, and federal stakeholders to whom we can connect you. Our "connector" role has been increasingly important in supporting business retention, attraction, and start-ups.

Education & Workforce Development: We are actively engaged with our educational providers and workforce development agencies in support of initiatives that address myriad challenges currently facing employers.

So, in short, the FCADC is a one-stop shop. Regardless of the industry sector or the size of your business, if you are looking to expand, locate, or start a business in Franklin County, I encourage you to call our office at 717-263-8282. We will avail ourselves of all applicable support knowing that if you are successful, we all benefit. In closing, enjoy the rest of the summer.

FCADC Lot 5 Wharf Road **FOR SALE**

The FCADC has made the strategic decision to put its 20.5 acre industrial lot within the Wharf Road Industrial Park up for sale. The lot is located on Zane A. Miller Drive in Washington Township and includes public water, public sewer, electric, and high speed data. Contact the FCADC for more details and pricing at 717-263-8282 or via mike@fcadc.com.



Letterkenny Army Depot Breaks Ground on New Facility

April Groundbreaking Marks Latest Project in Modernization Efforts

On April 9th, COL Donald Santillo, Commander, Letterkenny Army Depot was joined by officials from Army Materiel Command (AMC) at a groundbreaking ceremony on a 50,000 square foot shipping and receiving facility. The project represents the latest development in the Depot's modernization efforts. The state-of-the-art facility will serve ground support equipment and guided missile systems, along with the parts and components for these systems. The facility is essential to the safe staging, loading, and offloading of assets and components that consist of PATRIOT air defense battalions, Avenger and Sentinel air defense weapon systems throughout the US armed forces and our allies around the world. Other officials attending the ceremony included Ms. Marion Whicker, Executive Deputy to the AMC Commanding General and Major General Thomas O'Connor, Commanding General, US Army Aviation and Missile Command.



Walmart Opens New Logistics Center in Greencastle

2.5 Million Square Feet Designed to Expedite Orders

On May 21st, local community leaders joined Walmart associates and managers to formally open Walmart's latest "next generation" fulfillment center on Ebberts Spring Court in Greencastle (Antrim Township). The Greencastle fulfillment center is Walmart's fourth next generation facility. The next generation facilities utilize state of the art, highly automated systems for selecting and packaging orders. Combined with the retailer's existing logistics network, 95% of the US population will be within reach of one-to-two-day shipping services. When fully operational, the Greencastle facility is expected to employ more than 1,000 workers.



J&J Pallet Recycling LLC Receives PIDA Low Interest Loan

J&J Pallet and Recycling, LLC was recently approved for a 10-year \$367,000 loan at a 5% fixed interest rate from the Pennsylvania Industrial Development Authority (PIDA). The loan was facilitated by the FCADC and will help with the purchase of an existing 16,400 square foot facility in the Cumberland Valley Business Park in Chambersburg. J&J has outgrown its current rental space and needs its own building for future operation. The company will also be making facility improvements including the purchase and installation of four overhead dock doors, grading of the dock area and placement of a concrete pad for outside storage. The total project cost is \$1,780,000. In addition to the PIDA loan, Patriot Federal Credit Union provided \$1.1 Million of financing, and the FCADC made a \$250,000 low interest loan via our Franklin County First Fund. The project will result in the retention of 10 full-time jobs.

Governor Shapiro Visits Martin's Famous Pastry Shoppe

Announces State Support of Expansion Project

On May 1st, Governor Josh Shapiro joined leadership from Martin's Famous Pastry Shoppe to announce that the company is nearing completion of a \$123.2 million expansion of its existing manufacturing facility. The expansion will add an additional 295,000 square feet and will create at least 127 new jobs over five years while retaining more than 659 current employees. The Governor announced an incentives package facilitated by the FCADC and the Governor's Action Team working together in support of the project. The package includes \$635,000 of PA First Fund support and a \$34,000 workforce development training grant. According to Martin's president, Tony Martin, "When PA businesses are strong, they create new opportunities and more good jobs, which leads to successful, stable communities where we can raise our families and pursue the American dream. We appreciate Governor Shapiro's support of our business and other PA businesses."



John L. Grove Award Lifetime Achievement Award

Manufacturer's Association of Southcentral PA Event held May 22nd.

The late John L. Grove was awarded the lifetime achievement award, the *Manufacturing Trailblazer* from the Manufacturer's Association of Southcentral PA. Mr. Grove left an unmatched legacy for his community and the entire industry – known as the "Father" of the hydraulic crane industry and the "Founder" of the aerial lift industry. He was the founder of two global companies, Grove Manufacturing, now Manitowoc Crane in Shady Grove and JLG in McConnellsburg, now part of Oshkosh Corporation, both with a significant footprint in Franklin County. Today these companies employ thousands of skilled workers and are global market leaders in their industries. John retired in 1993 from JLG with over 60 patents and was inducted into the national Hall of Fame of the Association of Equipment Manufacturers as well as many other awards and recognitions. He spent the rest of his life investing in his community including the establishment of the John L. Grove Medical Center in Greencastle and the Shippensburg University John L. Grove College of Business.



From L to R: Richard Rebok & Scott Sanders – Manitowoc Crane, Carey Lohrenz, Jason Watkins, JLG Industries, & Mike Ross, FCADC

H-2A Visa Program for Farmers

The PA Department of Labor and Industry administers and manages two Foreign Labor Certification Programs for the US Department of Labor. Under the H-2A Visa Program, agricultural employers can hire seasonal and migrant foreign workers in the USA to perform temporary agricultural labor. The farmer or grower must certify that there are no sufficient US workers to fill the jobs and that the H-2A workers will not adversely affect the terms and conditions of similarly employed US workers. Finally, jobs must be posted with the PA CareerLink system for a specific period to allow US workers time to apply. For more information contact Derrick Donnell, PA Department of Labor and Industry, 717-772-3720 or ddonnell@pa.gov.



36th Annual Industry Appreciation Dinner

Thursday, September 12, 2024 - Green Grove Gardens, Greencastle

Sponsorship Opportunities

The Franklin County Area Development Corporation (FCADC) invites you to help us celebrate our 36th annual Industry Appreciation Dinner! Here is your chance to be a vital part of one of the most anticipated dinner events of the year. The dinner will celebrate and honor those employers who make Franklin County a great place to live, work, and raise a family.

Platinum Sponsor—\$10,000 (1 Available)

- Corporate Name/Logo in Invitation*
- Corporate Name on Venue Marquee
- Corporate Name/Logo in Program
- Reserved Seating for 10
- Remarks the Night of the Dinner (up to 3 minutes)
- Up to 4' x 6' Hanging Banner in Reception Area / Balcony (provided by Sponsor)
- Promotional Item (no flyers) for each attendee (provided by Sponsor by no later than August 30, 2024)
- Recognition in FCADC Printed Materials and Website

*If Sponsorship is received by June 14, 2024.

Gold Sponsors—\$5,000 (Unlimited)

- Corporate Name/Logo in Program
- Reserved Seating for 8
- Up to 3'x5' Hanging Banner in Reception Area / Balcony (provided by Sponsor)
- Promotional Item (no flyers) for each attendee (provided by Sponsor by no later than August 30, 2024)
- Recognition in Welcome Presentation & Shout Out in Mike's Opening Remarks
- Recognition in FCADC Printed Materials and Website

Reception Sponsor—\$3,500 (1 Available)

- Corporate Name/Logo in Program
- Reserved Seating for 6
- Table or Stand-Up Signage in Reception Area (provided by Sponsor)
- Recognition in Welcome Presentation & Shout Out in Mike's Opening Remarks
- Recognition in FCADC Printed Materials and Website

Silver Sponsors—\$2,500 (Unlimited)

- Corporate Name/Logo in Program
- Reserved Seating for 4
- Recognition in Welcome Presentation & Shout Out in Mike's Opening Remarks
- Recognition in FCADC Printed Materials and Website

Corporate Sponsors—\$1,000 (Unlimited)

- Corporate Name in Program
- Reserved Seating for 2
- Recognition in Welcome Presentation & Shout Out in Mike's Opening Remarks
- Recognition in FCADC Printed Materials and Website

Sponsorship Deadline: August 2, 2024

Contact: Judy Evans at (717) 263-8282 or judy@fcadc.com

Board Member Spotlight...



Janet Pollard

Janet is the executive director of the Franklin County Visitor's Bureau (FCVB) and an ex-officio member of the FCADC Board. Prior to joining the FCVB, Janet served as the director of operations for the Greater Chambersburg Chamber of Commerce for 10-years. She is active in many non-profit organizations throughout the County. Additionally, she has been a freelance writer for more than 35 years, publishing two books and multiple articles in a variety of publications.



Steve Christian

Steve is the president of the Greater Chambersburg Chamber of Commerce and executive director of the Chambersburg Area Development Corporation. Prior to joining the Chamber, Steve was executive director of the Berkeley County, WV Development Authority from 2008-2016. Steve is a graduate of Syracuse University.