For **<u>Real estate loans</u>** financing eligible land and building costs, borrowers will have the following interest rate options:

For term loans with a regular amortization;

Fixed interest rate for the full term of the loan (up to a 15-yr. period), set at the current 10-year treasury yield + 100 basis points. Based on the current 10-year treasury yield, the fixed rate option is 3.75% for the life of the loan.

**Fixed interest rate for a seven (7) year period** set at the 10-year treasury yield. After seven years, <u>the rate will reset</u> to the then-current 10-year treasury yield. Please note, the reset rate is limited to a 200 basis point increase/decrease. <u>The reset rate is then fixed for the duration of the loan</u>. Based on the current 10 year treasury yield, the rate for the initial (7) year period is 2.75%.

## For 10-year term loans with a 20-year amortization period;

1. <u>Fixed interest rate for the full term</u> of the loan (10-yr. period). This option is calculated using the 10-year treasury yield +100 basis points. Based on the current 10-year treasury yield, the fixed rate option is 3.75% for the life of the loan.

**Fixed interest rate for a five (5) year period** set at the 10-year treasury yield. After five years, <u>the rate will</u> <u>reset</u> to the then-current 10-year treasury yield. Please note, the reset rate is limited to a 200 basis point increase/decrease. <u>The reset rate is then fixed for the duration of the loan</u>. Based on the current 10-year treasury yield, the rate for the initial (5) year period is 2.75%.

**For Equipment loans** – 3.75% fixed rate for the full term of the loan.

**For Working capital and accounts receivable lines of credit** – 3.75% fixed rate for 12 month period.

**For Pollution prevention and energy efficiency loans** – 2.00% fixed rate for the full term of the loan.

Note: Rates good through June 30, 2018